Letter from the CEO

The picture on the cover says it all. This child is so happy to have a mended heart, and has a chance to live a normal, happy, productive life. Yen is Heartbeat Vietnam’s 6000th heart case and her exuberance is much like the joy that the VCF team feels every time we have saved a child with heart surgeries, emergency response and in neonatal ICU’s across the country.

It has been my great privilege to lead VCF for the last 11 years. VCF has grown into an organization that is strong, transparent, and has a record of measurable impact. The team fights hard every day for the rights of poor children in Vietnam to access healthcare and education.

VCF’s passion has been to fight for the poor children, and their moms, who have no hope of ever saving their child. VCF programs have allowed over 100,000 moms to breathe in relief, and to be able to take their children home for a happy life.

The stories inside this Annual Report will give you a glimpse of the children we help and the challenges of being poor in Vietnam. We are honored to fight for these children.

The work of VCF is all about hope. The greatest reward is the smiles of hope we see on the faces of parents and scholarship recipients and the knowledge that lives have changed for so many children.

Warmest regards,
Robin King Austin, CEO
Innovative data gathering gives VCF real time impact results. A tablet attached to the crash cart enables a local nurse to submit info on every use of the cart in the Emergency Departments and ICU's around the country.

141,440 children treated with crash carts in life-threatening ER and ICU episodes

1175 medical professionals trained in Advanced Pediatric Life Support for fast response when seconds count
In April 2017, a young mother from the H’mong tribe was admitted to Tua Chua Hospital to give birth to twins. In the course of her pregnancy, doctors had become concerned about the size of the fetuses. At birth one twin weighed only 1.8 kilograms.

About ten minutes after birth, that twin, a baby girl, developed severe breathing difficulties and cyanosis. The doctor diagnosed level IV respiratory failure, the most serious category. The hospital staff used the crash cart donated by Critical Response, as well as their skills learned during their APLS training, to apply suction and ventilate the baby. After twenty-four hours, the baby’s condition improved significantly and she stabilized with a normal body temperature.

The doctors who treated the infant credited the crash cart, other donated equipment and the specialized training for the successful outcome. In the past, the treatment plan would have called for the baby girl to be transferred to the provincial hospital for further treatment, but thanks to the CR emergency equipment at the district hospital level, this proved unnecessary.

In Lai Chau Provincial Hospital, a woman was admitted 35 weeks pregnant showing symptoms of severe fatigue and weakness. She went into premature labor and delivered her baby boy five weeks early.

Two hours after her son was born, the infant turned very pale and had difficulty breathing. His condition quickly worsened and he went into respiratory failure. The medical staff acted immediately, inserting an intubation tube and using an ambu bag to help him breathe. He was taken to the hospital’s NICU and placed on a ventilator, which enabled him to continue to breathe. The newborn remained on the ventilator for one week, during which time doctors repeatedly used a suction pump to remove excess build-up of fluids in his airway. After a week of specialized treatment, the baby’s condition stabilized and he was able to breathe on his own.

The infant was discharged on 19 October, but soon after he developed pneumonia with hepatic failure. This led to a new build-up of fluids in his airway, necessitating his readmission to the hospital. Again, the doctors used a suction pump to clear his airway. After being treated for yet another week, he was discharged.

On 16 November, a team from VCF carried out a home visit with the family. The baby boy was nursing well and clearly progressing wonderfully. His parents are very grateful to VCF and its donors for providing the equipment and training to the hospital, doctors and nurses in order to successfully treat their child.
Every little heart in these first 6000 cases had a generous donor or donors who cared enough to share their good fortune to help a poor child. HBVN could not have reached this amazing milestone without the help of all of those donors. Every donor shares this great accomplishment.

The Heartbeat Vietnam Team Saves its 6000th Child

Bright and happy, VCF’s 6000th heart child Yen has had more than her share of difficulty in her young life. Her big eyes and sweet smile captures everyone’s heart the moment they meet her.

When Yen was a baby, her young parents were struggling financially in Ho Chi Minh City. Her father was a welder and her mother worked in a factory. When Yen was diagnosed with a complicated congenital heart defect, it upset the mother so much that she made a terrible decision to abandon her daughter. Yen was only 12 months old. Her father sent Yen back to his hometown so her paternal grandmother could better take care of her. He worked two jobs to support the family: farming during the crop seasons and welding during the other seasons.

Last year, Yen’s condition worsened, and she had her first heart surgery. Despite the strained relationship between the parents, the paternal and maternal grandmothers always helped each other to take care of Yen in the hospital. This year, Yen needed a second surgery to complete the correction of the defect. Everyone at the hospital was touched by the grandmothers’ and father’s love as they shared in Yen’s care. They are poor, but Yen is surrounded with love and support.

Thankfully, Yen’s family found her the best possible care. The Heartbeat Vietnam has this dream for all children in Vietnam suffering from heart defects, that all have a chance at a healthy life regardless of their economic status.
A Brother’s Love Saves His Sister

As a toddler, My Linh, now age 13, had a happy family with an older brother who adored her. Everything changed dramatically when Linh was 4 and her parents divorced. Her brother stayed with her father, and Linh and her mother moved elsewhere. Linh hardly saw her father and her brother even though they were all in Ho Chi Minh City. Her mother worked as a laborer but her income was very low and unstable. Linh and her mother lived in a tiny house with a temporary roof that could barely endure the rainy season. Despite the hardships, as Linh grew, she was content and a very good student. She also showed talent in drawing.

Linh’s congenital heart defect was diagnosed while she was still young. There were no critical symptoms and the family was so poor that they couldn’t seek further treatment. As time went on, Linh began to suffer from constant fatigue and had difficulty breathing, so she was finally taken to a doctor. His advice shocked the family. Linh had to have heart surgery to fix her atrial septal defect in order to save her life. The surgery cost far beyond the family’s capabilities. Linh’s mother prayed for a miracle. Fortunately, the brother heard about VCF’s Heartbeat Vietnam program that funded heart surgeries for children with disadvantaged backgrounds. He prepared the application immediately and brought it to VCF’s office for submission. The staff was so impressed with the way the brother cared for his little sister. Although their ages are 12 years apart and they have been separated for a very long time, the brother and My Linh are extraordinarily close. He always puts her before himself. Additionally, he is a devoted son who is taking care of his now mentally disabled father. Without Heartbeat Vietnam and the care of her brother, Linh may not have had a chance for a healthy life.

Since the surgery, Linh has had a speedy recovery. The latest check-up shows that her heart is back to functioning normally. Now Linh can pursue her dream to be a middle school teacher. With her good health, and hard work and determination, Linh will certainly achieve it.
Mobile Clinics Provide Free Diagnoses And Heart Checkups For Children In Rural Areas

Doctors from the following hospitals donate their time to travel on Outreach Clinics:

- Hanoi Heart Hospital
- Cardiovascular Center – E Hospital
- Da Nang Hospital
- Hoan My Da Nang Hospital
- University Medical Center Ho Chi Minh City
- Tam Duc Hospital

Since 2007, Outreach Clinics for Cardiac Care have examined 80,505 children in 147 districts in 44 provinces offering free diagnosis including 46,772 cardiac ultrasounds, 2,639 post-operative check-ups and counselling, identifying 8,622 children suffering with congenital heart disease and 6,287 children who require heart surgery; most had never been diagnosed.
Since 2010 Survive to Thrive:

Designed and constructed an international standard NICU in Danang that has become a Center of Excellence in Central Region.

Danang NICU has become a regional referral hospital for 5 surrounding provinces.

Neonatal mortality in the unit reduced 75%.

Gave 148 pieces of life-saving neonatal equipment to the Danang Unit as well as referral hospitals in the Central region as well as Children’s 2 in Ho Chi Minh City and Khanh Hoa General in Nha Trang.

43,000 premature babies treated with donation equipment.
A newborn baby boy was referred from Nam Giang District Hospital to Quang Nam Hospital’s NICU. He was born premature at 34 weeks, weighing only 1600 grams. Suffering from a neonatal infection, the baby went into respiratory failure. With a quick assessment, he was intubated and put on a ventilator for several days. After his breathing improved, he was placed in a warmer and continued to receive CPAP support. He also had to use 3 infusion pumps and injection pumps for additional support, such as for intravenous feeding. The doctor monitored his condition carefully with a donated monitor. After three weeks of treatment, his condition stabilized and his weight increased to 1900 grams. He was discharged soon after.

At the midnight of November 2017, an infant 13 days old was admitted to NICU of Quang Nam Pediatric hospital. He was preterm baby and at 33 weeks, his temper body was 36.50°C, rapid breath and SPO2 less than 90%. His weight was only 1350 gram weight and very week. Immediately, he was required to use CPAP for spontaneously breathing. In the meantime, he was treated with injection pumps and infusion pumps to transmit medicine during the time of the CPAP usage. When his breathing was better, the doctor indicated he use phototherapy treatment for jaundice in the new-born. After 8 days of treatment, his health was better and he will be discharged in two days more.

The infant is being treating by phototherapy for jaundice
Many girls stop school and marry in their early teens. There is no hope for bright students to continue their education without substantial assistance.

VCF’s Brighter Path is a program of hope for these girls and their families. Scholarships, mentoring, accommodations and food allowance combine to make a program that changes lives.

In July 2017, fifty girls were selected for a brighter future as awardees in the Brighter Path Mentoring and Scholarship Program. This program selects exemplary ethnic girls for seven-year scholarships and mentoring and enables them to continue in school from the tenth grade through university.

Each summer prior to the start of school, the girls gather at a “Dreams and Empowerment Meeting” to engage in workshops relevant to their personal and academic growth, including instruction about career planning, good study habits, speaking English, health, nutrition and building self-confidence. This past July was the first year in a new cycle of participants, and the meeting also served as the formal presentation of the scholarships and program launch.

All of the Brighter Path girls come from poor circumstances and are from ethnic groups from all over Vietnam. All fifty awardees have exemplified prior excellent academic achievement, despite their disadvantaged family situation.
Total number of 2,405

65% of patients receiving hearing aids are students in 30 deaf and disabled schools in 18 cities and provinces all around Vietnam.

Breakdowns:

<table>
<thead>
<tr>
<th>Year</th>
<th>Ho Chi Minh</th>
<th>Ha Noi</th>
<th>Da Nang</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>528</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2017</td>
<td>1861</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

As part of the partnership between VCF and Starkey Hearing Foundation, our locally trained Aftercare Program coordinators served all patients receiving hearing aids and trained teachers how to guide students to develop their voice by using hearing aids.

2162 patients have been served by the Aftercare Program so far through follow-up phone calls, Service Center check-ups and aftercare school service.

Starkey Aftercare Program

This program provides hearing device recipients aftercare services that include additional counseling, batteries, and repair and replacement of hearing aids and ear molds as needed.

Asoc An is a student who loves learning languages so much that he studies English, Chinese and French, but because of his hearing loss he can only learn grammar and vocabulary in these languages.

But now with Starkey hearing aids, he has started talking! The last time we saw him at the Service Center, he spoke hello to all the Starkey Team and thanked us for the gift of hearing. It changed his life and empowered him forever. He is studying hard to go to France to visit his grandparents’ homeland one day.

This ethnic little girl was abandoned by her family. In accord with the beliefs of the parents’ minority group, they thought there were devils inside her that prevented her from hearing and speaking. She was taken in and raised by her teachers. When we fitted her for hearing aids at the Hearing Mission in May, she could not stop smiling. Now her family understands and accepts her with open arms! Hearing not only brings a smile, hearing transforms a family.

Quoc An is a student who loves learning languages so much that he studies English, Chinese and French, but because of his hearing loss he can only learn grammar and vocabulary in these languages.

But now with Starkey hearing aids, he has started talking! The last time we saw him at the Service Center, he spoke hello to all the Starkey Team and thanked us for the gift of hearing. It changed his life and empowered him forever. He is studying hard to go to France to visit his grandparents’ homeland one day.
Under the theme “Fatherhood”, the event at Caravelle Saigon Hotel. Successfully raised $302,400 USD to Heartbeat Vietnam to save 252 kids.

The 5th Run for the Hearts in Ho Chi Minh City attracted 17,000 runners and raised $176,573 USD to save 147 kids.

The 3rd Run in Hanoi gathered 11,000 people to raised $148,133 USD which will help 124 kids.
For the first time Zumba Community in Ho Chi Minh City organized “Zumba for the Hearts” to raise funds for Heartbeat Vietnam. It was organized at ISHCMC campus and raised 74 million VND.

Through World Heart Federation, Manulife connected to VCF partner in the Danang International Marathon 2017. The day before the marathon, various activities were conducted at the Bien Dong Park during an event known as “Family Fun Day.” Manulife used this occasion to raise funds for Heartbeat Vietnam through interactive and interesting activities such as the treadmill game and blood pressure examinations.
All of us at VCF sincerely appreciate our donors’ trust in us and their generous help to save children. Without our wonderful donors, none of our work is possible.
Corporate Donors

Hung Vuong Corporation
I Know
IBS Vietnam Co. Ltd.
Icare Company
ImexPharm Co. Ltd.
Indele
Indochina Capital
Intercontinental
International Construction Consultancy JSC
International Consumer Products
International Dairy Products JSC
Ireka & C
ISIG Insurance (Vietnam) Co. Ltd.
ISIS Entertainment and Trading JSC
ITG - Phong Phu Co., Ltd.
Khai Nhat Co., Ltd.
Khang Dien House Trading & Investment JSC.
Khanh Hoa Military Commercial Bank
KIDD Corporation
Kim Lam Co., Ltd.
Knight Frank Vietnam Co., Ltd.
Krones (Vietnam) Co. Ltd.
Kumpulan Sepakat Konsult SDN BHD
Kyn Spa Nails
La Phong Company
Lacoste SA - Asia Pacific
Laguna Lang Co
Lan Hanh Garment Co., Ltd.
Landmark - International Bonotel Joint Venture Company
Lang Tre Mui Ne Co. Ltd.
Lap An Development Co., Pte Ltd.
Law office of London & Nguyen APC
Lenom
Loc Phat Company
Long Hoang Security Service Co. Ltd.
MAC Vietnam Co., Ltd.
Maeda (Vietnam) Co. Ltd.
Malaysian Tourism Promotion Board
Manulife Financial Asia Limited
Mast Industries (Far East) Ltd.
Megastar Bien Hoa
Megastar Crescent Mall
Megastar Da Nang
Megastar District 7
Megastar Ha Noi
Megastar Hai Phong
Megastar Hung Vuong HCMC
Megastar Tan Son Nhat
Mekong Emerald
Mercure Hanoi La Gare Hotel
MFC Vietnam
Mia Resort Mui Ne
Mia Resort Nha Trang
Microsoft
Mimi Clinic & Spa
Minh Chuong Construction Co. Ltd.
Minh Ha Co., Ltd.
MMSsoft
MobiVi
Moevenpick Hanoi
Moevenpick Paris
Mua Ga Co. Ltd.
My Phuong Co., Ltd.
Nam Long Real Estate Company
Nam Quang Tuition Centers
Nam Trinh Company
Nam Viet Printing and Packaging Co. Ltd.
Navigo Group Vietnam Ltd.
Network for Good
Ngo Gai Stationery
Ngoc Nghia Co. Ltd.
Nguyen Gia Phat Interior Design Co. Ltd.
Nikon Canpack (Vietnam) Co. Ltd.
Nine South Estate
Nordica Properties Vietnam
Novaland Group
NIT Communications Company Limited
Nu Skin Enterprise Vietnam LLC
Nutifood Nutrition Food JSC
Nutifort Fitness
Olympus
OnePay
OneVietnam Network
Oppo Science & Technology Co. Ltd.
Oriental Commercial Bank
Park Hyatt Saigon Hotel
Partners Healthcare System, Inc.
PEB Steel Buildings Co., Ltd.
Perfetto
Pharmascience Representative Office
Phat Dat Corporation Real Estate Development
Phong Phu Corporation
Phu Hung Gia Company
Phu Hung Gia Construction and Investment JSC
Phu Nhu Van Jewellery, JSC-PCU
Phuong Ha Shop
Phuong Hong Anh Co., Ltd
Premier Oil
Pricewaterhouse Cooper (Vietnam) Ltd.
Prodigy Pacific Vietnam Company Ltd.
Professionals Ltd.
PWC
R&D Solutions
Raffles Hotel Le Royal Cambodia
Red Brand Builders
Red Coral Co. Ltd.
REE Corporation
REE Mechanical & Electrical Engineering JSC
Rider Levett Bucknall Co. Ltd.
Riverside Palace
Royo Vietnam JSC
Rudolf Lietz Representative Office
Rusin & Vecchi
Saibimiller Vietnam Co. Ltd.
Saigon Tourist Transport Corporation
Sandhill Scientific Vietnam
Santa Fe Relocation Services
Santa Rosa Sunrise Rotary
Sapporo Vietnam Ltd.
Saturation Church Planting Int’l Inc.
Savills Vietnam Co., Ltd.
Savon de Provence
SeBank
Seal Vietnam
Sena Tech Co. Ltd.
Silver Shores International Resort Da Nang
Singapore Airlines
Society of Petroleum Engineers
Softel Legend Metropole Hanoi
Softel Saigon Plaza
Son Dong Company Limited
Son Huu Company Limited
Song Ngoc Lan Co., Ltd.
Sonion Vietnam Co., Ltd (Sonion II)
Square Roots Co., Ltd.
Srithai (Vietnam) Co. Ltd.
SSE Steel Co., Ltd.
Staff of Van Hau Company
Standard Chartered Vietnam
Sunbytes Vietnam Company Ltd.
Sunflower Media Co. Ltd.
Suntory PepsiCo Vietnam Beverage Co. Ltd.
Talisman Vietnam Ltd.
Tan Ky Construction Real Estate Trading Corporation
Teka Vietnam Co., Ltd.
TGM Training
Thai Binh Investment and Trading Corporation
Thai Son Bac Company
Thai Son Nam Trading Co. Ltd.
Thanh Ha Co.Ltd
Thanh Ha Fish Sauce Co. Ltd.
Thanh Thang Cong Corporation
The Bike Shop D2
The Caterers
The Nam Hai Hoi An
The Ocean Villas
Thien Kim Pharmaceutical Co. Ltd.
Thuy Nguyen Fashion Co. Ltd.
Toyota Motors Vietnam Co. Ltd.
Truc Lan Company
TS24 Joint Stock Company
Tuan Le Construction Co., Ltd.
Tuan Le Construction Real Estate Trading Corporation
Turner Vietnam
Unilever Vietnam
United Engineers (Vietnam) Co., Ltd.
United International Pharma Co., Ltd.
United Parcel Service, Inc. (UPS)
Urban and Industrial Development
Van Thanh Construction Company Ltd.
Vanlainc Asia Co. Ltd.
Victoria Clinics
Victoria Healthcare My My
Viet Ceramic Co. Ltd.
Viet Nam food & beverage service co. ltd - Domino Pizza
Viet Quoc Construction & Decoration Co. Ltd.
Viethelp
Vietnam Access EBS Dean Company Ltd.
Vietnam Airlines
Vietnam Art Agency
VinaCapital
VinaCapital Commercial Center Limited
VinaCapital Corporate Finance
VinaCapital Da Nang
VinaCapital Da Nang Golf Course
VinaCapital Hoi An Resort Co., Ltd.
VinaCapital Investment Management Ltd.
VinaCapital Nha Trang
VinaCapital Phuoc Dien, Co. Ltd.
VinaCapital Real Estate
Vinaliving
VinaPlanners Co Ltd.
VinaProjects Co., Ltd.
VinaSecurities
Vinasteel Ltd.
VinaWood
Vinh Thai Co. Ltd.
VING Corp.
Walmart Global Sourcing Vietnam (Walmart)
White Architecture Projects Co. Ltd.
White Palace
YCH Protrade Company Ltd.
Youchoose1
Youth Embassy Group Corporation
YPO-WPO Vietnam
Yume Vietnam VON JSC
Yume Vietnam VON JSC
Zago Shoes
Event Donors

ACG International School Vietnam
Action for Water
AIS K-Kids Club
AI & Peggy Dematteis Family Foundation
American Academy of Pediatrics
American International School
American International School - Elementary School
AusCham Vietnam
Australian Consulate General, Ho Chi Minh City
British International School
Bumrungrad International Hospital
Canadian Chamber of Commerce
Canadian Donors and Roof of Love
Canadian International School Vietnam
Canadian Vietnamese Group
Cardiovascular Center E Hospital
Children as the Peacemakers Foundation
Children First Foundation
Children of Vietnam
Children's Dream
Children's Heartlink
College of Business Administration and Management
Consular Club
Consulate General of the Netherlands, Ho Chi Minh City
Consulate General of the United States, Ho Chi Minh City
Detech Foundation
Dorothea Haus Ross Foundation
Dr. Tung Foundation
Duong Minh Language School
East Meets West Foundation
Embassy of Canada, Vietnam
English Cricket Club of Vietnam
Eyes of Compassion Relief Organization
Furniture Fellowship
Giving it Back to Kids
Hannah’s Promise International Aid
Hanoi Heart Hospital
Hanoi International Women’s Club
Heart Beat Saigon
Helping Hand Helping Hearts
Ho Chi Minh City University Medical Center UMC
Hoan My Hospital
Hoang Phap Pagoda

Organization, School & NGO Donors

Hope Foundation
IFoundation
Iheart One
Ironman Foundation
Julie Ferne Memorial Trust
Kagoshima West Rotary Club
Metro Cash & Carry Vietnam
Murray Foundation
New York University
ORO Language School
Pottery for Charity Group
Pure Projects
Quang Binh Provincial People’s Committee
RMIT University
Saigon International Darts League
Saigon Player
Saigon South International School
Sonja Foundation
St. Martin-in-the-Fields Vicar’s Relief Fund
Starkey Hearing Foundation
Success Begins from Action
Swimming Sparrow Team - Australian International School
Tam Duc Hospital
Team 6 Amazing Race - VinaCapital
Team 9 Amazing Race - VinaCapital
Thai Binh Arms Organization
The ABC International School
The American School of Vietnam
The Australian International School
The International School of Ho Chi Minh City
The Vietnam Foundation
Thoi Bao Community Fund
TRAVELIVE MAGAZINE
UMC
Understanding the Heart Foundation
United Nation International School
United Nations International School of Hanoi
United Way Worldwide
University of Economics
Vatel - Tourism and Hotel Management School
VCF Staff
Vietnam Internet User Community Foundation

Vietnam Project - Mr. Marv Freedman
Vietnamese Language Studies
Vovicare Foundation
Women’s Network of Chevron VN
World Bank
World Heart Foundation
Yoga Sculpt and Shape
INDIVIDUAL DONORS

365 Fan Club
Jan Vaan Acker
Lisa & Mallory Adamson
Adv Pmt Pas HCMC Grant
Sang Ai
Aim
Jorge Alegría
Nick Allen
Peter Amaczi
Ha Van An
Khanh An
Le Phuoc Hoai An
Le Thanh Nguyen An
Ngoc An
Nguyen Thi Hong An
Nguyen Thi Thu An
To Thuy An
Tran Nguyen Xuan An
Trinh Hoai An
An Phu Neighbors
David Anderson
William W. Angliss
Dang Thi Lan Anh
Dang Thi Mai Anh
Danh Thi Quynh Anh
Doan Thi Kim Anh
Duoc Anh
Duong Hong Anh
Duong Van Anh
Ha Kieu Anh
Hoang Anh
Hoang Phan Anh
Le Thi Hoai Anh
Le Ngoc Thuy Anh
Luong Ngoc Anh
Luyen Thi Van Anh
Ly Hoai Anh
Ly Thi Hoai Anh
Ngo Ngoc Anh
Nguyen Anh
Nguyen Bao Anh
Nguyen Dang Lan Anh
Nguyen Ngoc Toan Anh
Nguyen Phuong Anh
Nguyen The Anh
Nguyen Tran Quang Anh
Nguyen Van Anh
Nguyen Viet Anh
Pham Thi Hoang Anh
Pham Thi Ngoc Anh
Pham Van Anh
Phan Lan Anh
Phan Thuy Hoang Anh
Quang Anh
Ta Thi Tue Anh
Thai Van Anh
Tran Anh
Tran Thi Huynh Anh
Tran Thi Ngoc Anh
Tran Thi Thai Anh
Tran Vu Anh
trieu anh
Truong Ngoc Anh
Vo Phuong Anh
Vo Thi Tuan Anh
 Vuong Thi Anh
Anisa
Anthony House
Sary F. Aranki
Kathryn Amfield
Peter Arts
Selva Dinesh Arumugam
Renata Alique
M Kenneth Atkinson
Srikanth Atluri
Anil Attili
VCN Tennis Tournament Auction
Chris Austin
John S. Austin
Peter Austin
Randy Austin
Robin King Austin
Vietnam Dynamic Student in NSW-Australia
Le Nguyen Hoang Bac
Hoang Thanh Bach
Nguyen Khoa Bach
Pham Thai Bach
Carl Backer
Philippe Balankura
Claire Ban
Alan Bandes
Nguyen Ngoc Thien Bang
Thanh Hai Bang
Tina and Bang
Hoang Van Bao
Lam Gia Bao
Luu Ngoc Bao
Nguyen Chi Bao
Romney and Bill Bathurst
Charles Baxter
Jessica Beeson
Dorothy Beke
David Bellman
James Chew Jock Beng
Henrietta Mae Benham
Karl Bennett
Mohamed Benyamina
Juliana Bercrely and Mr. George Edmund Paul Bercrely
(Family)
Juliana Francisca Montani De Bercrely
Simon Berry
Duong Thi Ngoc Bich
Hoang Vu Binh
Nguyen Hue Binh
Nguyen Hieu Binh
Nguyet Nhat Binh
Nguyen Phan Hoa Binh
Nguyen Thi Thanh Binh
Pham Thuy Binh
Tran Hoang Thai Binh
Truong Thai Binh
Vo Dong Binh
Binner Family & Friends
Lori Blackburn
David Edward Blackhall
Linh Grace Blackhall
Ms. Chi Linh Nguyen & Mr. David Blackhall
David Blackwell
Christine Blake
Michael Blake
Richard Blake
Rita Blake
Clement Blanc
Sherry Boger
Steven F. Bolling
R. Morton Bolman
Ha Thi Bong
Jose Borrell
William Borthwick
Ann Bottomley
White Palace Donation Box
Nancy Braudis
Brian
Rosemary Brookes
Chris Brown
Stephen Brown
Maureen Browne
BST Fan Club (Korean Music Band)
Debra Buffton
Anthony Huynh Bui
Jacques Jame Bui
Jean Jacques Bui
Michael Bullock
Simon Van der Burg
Kath Burton
Theresa Burton
Le Thi Bui
Trang Cabrera
Haosiang Cai
Alice Carol Caldwell
Della Caldwell
Cam Cam
Cam Van Singer
Nguyen Thai Cam
Vu Thi Tuyet Cam
Carolyn Campbell
Douglas Campbell
Greg Campbell
J David Campbell
Michael Campbell
Fiachra Mac Canna
Le Tien Canh
Elena Carabano
Michael Carbonele
Richard Carruth
Elizabeth Carson
Camille Cash
Truong Nguyen Cat
Valeria Cataldo
Udana Chabon
Kian Hoon Chai
Cindy Chang
Christopher Charles
Sylvain Charpilienne
Bui My Chau
Chau Chau
Do Thi Minh Chau
Huu Chau
Huynh Thai Chau
Le Thi Hong Chau
Mai Hoang Minh Chau
Nguyen Minh Chau
Nguyen Thi Bich Chau
Nguyen Thi Kim Chau
Nguyen Thi Linh Chau
Nguyen Thi Minh Chau
Nguyen Xuan Chau
Thai Chau
Tran Thi Dien Chau
Tran Thi Minh Chau
Kuan-wei Chen
Candy Cheung
Chuan Kee Chew
Do Thi Hue Chi
Doan Kim Chi
Ho Ngan Chi
Le Thi Hue Chi
Mai Cong Thuy Chi
Ngo Hieu Chi
Nguyen Hanh Chi
Nguyen Linh Chi
Nguyen Quynh Chi
Nguyen Thanh Anh Chi
Nguyen Thi Kim Chi
Pham Do Chi
Adrian Cundy
Allie Lopez-Cuadra
Ken Crawford
Denny Cowger
James Cotton
James Cotter
Paul Cook
Jean Connor
Paul Cook
James Cotter
Denny Cowger
Ken Crawford
Allie Lopez-Cuadra
Martin Culverwell
Adrian Cundy
Dang Quoc Cuong
Dinh Cuong
Ngo Cuong
Nguyen Van Cuong
Nguyen Viet Cuong
Pham Quoc Cuong
Tran Huu Cuong
Tran Quoc Cuong
Tran Van Cuong
Adam Dalton
Andy Dang
Pham Hai Dang
Shannon Dang
Tran Duy Minh Dang
Tran Hai Dang
Dan and Friends
Le Anh Dao
Phan Thi Huynh Dao
Anjan Kumar Das
Nguyen Ba Dat
Nguyen Dat
Nguyen Quoc Dat
Nguyen Tan Dat
Nguyen The Dat
Meyade Davenport
Robbie Davis
George Alex Daye
Taysen Delengocky
Olivier Delmotte
Rae DeVicchio
Frederic Desbats
Alistair Dickman
Ho Thi My Diem
To Ly Truc Diem
Vu Thi Kieu Diem
Vu Diem
Dinh Thanh Dien
Tran Vu Chau Dien
Chung Nguyen Diep
Doan Thi Thu Diep
Le Ngoc Diep
Le Thi Ngoc Diep
Nguyen Manh Dung
Nguyen Quoc Dung
Nguyen Tan Dung
Nguyen Thai Dung
Nguyen Thi Kim Dung
Pham Le Anh Dung
Pham Dang Dung
Thai Tan Dung
To Ngoc Hoang Dung
Phan Tri Dung
Vance Al Dung
Charles Dunne
Dinh Thi Thuy Duong
Ho Huynh Thuy Duong
Le Thi Thuy Duong
Le Thi Tu Duong
Ngo Thi Thuy Duong
Nguyen Duc Duong
Nguyen Duong
Phan Thanh Duong
Thu Duong
Tran Thi Thuy Duong
Vu Kuan Thuy Duong
Vuong Tuan Duong
Bernard Dupas
Patrick Dupasquier
Ruth Dugue
Sumit Dutta
Connie Duval
Ho Du
Le Duc Tu
Nguyen Duy
Tran Du
Dang Kim Bich Duyen
Elizabeth Truong and Ms. Dang Kim
Bich Duyen
Huynh Duyen
Nguyen Thi Hanh Duyen
Nguyen Thi Nguyen Duyen
Tran Thi Duyen
Vo Thi My Duyen
Nguyen Huynh Anh Duynh
Le Thi My Dzung
Sally Edwards
W Edwards
Cindy Enriquez
Ben Escobar
Christopher Evans
Michelin Dinner Event
Daniel Fairburn
Marsha Faries
Lean Family
Khen Mah Fatt
Francoise Favre
Justin Favrod
Greg Fear
Evgeny Fedorchenko
Ryan Fenty
Jim Ferguson
Fink Fink
Kim Fletcher
Terry Flynn
Donald R. Foltz
Ann Forshee
Eugene Forshee
Lucy Foreword
Teri Foster
Dan Fox
David Franco
Robert Franko
Andrew Frantz
Tam’s Mother’s friends
Friends in District 3
Dominik Fruth
Jeans Yip & Emily Fung
Russell Turner
Edward Gadient
Huynh Thi Gai
Jerome Gallaciel
Rachel Gallaway
Fay & Terry Gammel
Michael Terence Gammel
Shawn Gammel
Sri Ganesh
Chaminda Geeganage
Geert
Eric Gershoni
Cao Thi Huong Giang
Dao Nguyen Khanh Giang
Janet and Doug
Giang Giang
Nguyen Thanh Giang
Nguyen Thi Huong Giang
Nguyen Thanh Giang
Pham Thi Quy Ngang
Phan Thi Triuong Giang
Tran Giao
Nguyen Hoang Nguyen Giap
Cordella Wong Gillett
Joe Gilmore
Todd Gilmore
Justin Gisz
Andy Glaston
Todd Gilmore
Cordella Wong Gillett
Nguyen Hoang Nguyen Giap
Cordella Wong Gillett
Joe Gilmore
Todd Gilmore
Justin Gisz
Andy Glaston
Tran Thi Kim Chi
Tran Thi My Chi
Uong Thi Kim Chi
Vu Thuy Chi
Pui Nyuk Chiang
Nguyen Trung Chien
Nguyen Thi Huong & Mr. Chieu
Nguyen Van Chieu
Duong Huu Chinh
Hoang Quoc Chinh
Nguyen Van Chinh
Teressa Chorus
Christina Chou
Herrmann Christa
Arthur Chu
Sham Chugian
Alan Chun
Chung Chung
Nguyen Thi Thuy Chung
Sandy Chung
Nguyen Dinh Chung
Tang Chuong
Thi My Van Cindy
Thomas Claffin
Warrick Cleine
Tim Clements
Phan Minh Co
Craig Cochrane
Vicki Coe
Alex Coelho
Parissa Catholique du Sacre Coeur
Lawrence Cohn
Steve Stevely-Cole
Janet and Donald Calgan
Peter Coney
Do Chi Cong
Le Van Cong
Ta Truong Cong
Jean Connor
Paul Cook
James Cotter
James Cotton
Denny Cowger
Ken Crawford
Allie Lopez-Cuadra
Martin Culverwell
Adrian Cundy
Hoang Boi Dinh
Nguyen The Dinh
Cathlynn Do
Dalena Do
Hanh - Hoa Do
Paula Do
Dana Doan
Do Dinh Doan
Le Thuy Doan
To Nguyen Thuc Doan
Trinh Cong Doan
Lam Don
Joshua Donfeld
Vo Danh Dong
Doog
Craig Douglas
Catherine Dowling
Martin Dowling
Bill Dryden
Tran My Du
Dang Huy Duc
Do Minh Duc
Doan Trung Duc
Nguyen Thanh Duc
Pham Vinh Duc
Phan Thanh Duc
Tran Minh Duc
Trinh Gia Duc
Quach Minh Duc
Lisa Rice Duc
Dang Thi Thu Dung
Duc Duc Dung
Diep Le Dung
Hoang Phuong Duc
Le Thi Kim Dung
Ly Cam Dung
Ngo Thi Thuy Dung
Nguyen Ba Dung
Nguyen Manh Duc
Nguyen Quoc Duc
Nguyen Tan Dung
Nguyen Thai Dung
Nguyen Thi Kim Dung
Pham Le Anh Dung
Pham Dang Dung
Thai Tan Dung
To Ngoc Hoang Dung
All of us at VCF sincerely appreciate our donor's trust in us and their generous help to save children. Without our wonderful donors, none of our work is possible.
## Program Expense

<table>
<thead>
<tr>
<th>Year-end</th>
<th>USD</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>31/12/2016</td>
<td></td>
<td></td>
</tr>
<tr>
<td>31/12/2017</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total revenue from donations</strong></td>
<td></td>
<td>5</td>
</tr>
<tr>
<td><strong>Program Expense</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Improving healthcare access and outcomes for poor children</td>
<td>563,567</td>
<td>6</td>
</tr>
<tr>
<td>Increasing capacity for pediatric and cardiac care</td>
<td>319,706</td>
<td>10</td>
</tr>
<tr>
<td>Education costs for disadvantaged children and youth</td>
<td>83,010</td>
<td>14</td>
</tr>
<tr>
<td>General program costs</td>
<td>187,900</td>
<td>15</td>
</tr>
<tr>
<td><strong>Total program costs</strong></td>
<td>1,154,183</td>
<td>17</td>
</tr>
<tr>
<td>Fundraising costs</td>
<td>159,916</td>
<td>16</td>
</tr>
<tr>
<td>Administration costs</td>
<td>123,789</td>
<td></td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>1,437,888</td>
<td></td>
</tr>
<tr>
<td>Gross profit</td>
<td>703,458</td>
<td></td>
</tr>
<tr>
<td>Other (losses)/gains</td>
<td>904</td>
<td>(174)</td>
</tr>
<tr>
<td>Foreign exchange losses</td>
<td>(1,504)</td>
<td>(1,390)</td>
</tr>
<tr>
<td><strong>PROFIT FOR THE YEAR</strong></td>
<td>702,858</td>
<td></td>
</tr>
<tr>
<td>Other comprehensive income</td>
<td>(11,609)</td>
<td></td>
</tr>
<tr>
<td>Foreign currency translation difference</td>
<td>(11,609)</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL OTHER COMPREHENSIVE INCOME/(LOSS) FOR THE YEAR</strong></td>
<td>(11,609)</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</strong></td>
<td>691,249</td>
<td></td>
</tr>
</tbody>
</table>

Notes:
- 5: Other comprehensive income
- 6: Foreign currency translation difference
- 10: Foreign exchange losses
- 14: Profit for the year

A complete copy of the 2017 International Standard Audit by Deloitte is available on the VCF website and Guidestar.
Fund raising costs $155,711,00
Administration costs $159,581,00
Program costs $1,236,529,00
Others $61,710,00

2017 DONATIONS
Corporations $1,140,667,00
Events $775,362,00
Individuals $100,097,00
Grants $70,294,00
Others $61,710,00

By The Numbers

EXPENSE
Fund raising costs $155,711,00
Administration costs $159,581,00
Program costs $1,236,529,00
THE TEAM THAT MAKES THE MAGIC HAPPEN

The VinaCapital Foundation 2017 Senior Staff

Robin King Austin
CEO & Executive Director

Rad Kivette
Vice President of Development and Government Relations

Program Staff - Heartbeat Vietnam

Nguyen Thi Thanh Hue
Heartbeat Vietnam Program Manager

Tran Thi Binh Minh
Heartbeat Vietnam Coordinator

Nguyen Ngoc Minh Thu
Heartbeat Vietnam Outreach Manager

Tran Trung Nghia
Director of Finance & Programs

Le Thi Hong Thuy
Heartbeat Vietnam Coordinator & Accounting Assistant

Tran Quoc Thanh
Program Coordinator/ IT Manager
Help us to prevent needless death of children in Vietnam.

The VinaCapital Foundation
14E21 Thao Dien Street, Thao Dien Ward,
Dist 2, Ho Chi Minh City, Vietnam
028.3827 8787 - Fax: 028.3821.7294
www.vinacapitalfoundation.org

16 Holly Tree Lane,
POB 1357 (mailing)
Highlands, NC 28741